

Attract Clients | Increase Profits | Enjoy Freedom

What Do I Want?

Thanks to <u>www.petersons.com</u> for this assessment

In addition to looking to outside sources for information, there's another rich source of data: yourself. Knowing what you want to do begins with knowing yourself—the real you. That's because the better you understand your own wants and needs, the better you will be able to make decisions about your career goals and dreams. This self-assessment inventory can help.

What do you admire most, and why?

What is your greatest strength?

What is your greatest talent?

What skills do you already have?

Describe how you currently use these skills in your life:

Athletic Ability:

Mechanical Ability:

Ability to work with numbers:

Leadership skills:

Teaching skills:

Artistic skills:

Analytical skills:



Check the areas that most interest you:

- _____ Providing a practical service for people
- _____ Self-expression in music, art, literature, or nature
- _____ Organizing and record keeping
- _____ Meeting people and supervising others
- _____ Helping others in need, either mentally, spiritually, or physically
- _____ Solving practical problems
- _____ Working in forestry, farming, or fishing
- _____ Working with machines and tools
- ____ Taking care of animals
- _____ Physical work outdoors
- Protecting the public via law enforcement or fire fighting
- _____ Selling, advertising or promoting

What gives you satisfaction? Answer the following questions True (T) or False (F)

- I get satisfaction not from personal accomplishment, but from helping others. True False
- I'd like to have a job in which I can use my imagination and be inventive. True False
- In my life, money will be placed ahead of job security and personal interests. True False
- It is my ambition to have a direct impact on other people's lives. True False
- It is my ambition to have a direct impact on other people's lives. True False



I am not a risk-taker and would prefer a career that offers little risk. True False

I enjoy working with people rather than by myself. True False

I would not be happy doing the same thing all the time. True False

What matters most to you?

Rate the items on the list below from 1 to 10, with 10 being extremely important and 1 being not at all important.

- Good Health
- ____ Justice
- ____ Marriage/family
- ____ Faith
- ____ Fame
- ____ Beauty
- ____ Safety
- ____ Friendship
- ____ Respect
- _____ Accomplishment
- _____ Seeing the world
- ____ Love
- ____ Fun
- ____ Power
- ____ Individualism
- ____ Charity
- ____ Honor
- ____ Intelligence
- ____ Wealth



Circle each if the skills below that you would rate yourself with an A or B skill level AND that you enjoy doing!

achieving advising ascertaining budgeting classifying completing conserving coping delivering developing discovering distributing editing estimating explaining filing generating having responsibility illustrating increasing inspecting integrating inventorying learning maintaining meeting motivating offering overseeing photographing processing proof-reading questioning receiving reducing rendering resolving risking separating shaping solving supervising systematizing telling translating

typing unifying verbalizing writing acting analyzing assembling building coaching composing consolidating counseling designing devising dispensing diverting eliminating evaluating expressing following getting heading imagining influencing inspiring interpreting investigating lecturing making memorizing navigating operating painting piloting prescribing producing predicting raising recommending referring reprinting responding scheduling serving sharing

sorting supplying taking instruction tending traveling umpiring uniting washing adapting anticipating assessing calculating collecting computing constructing creating detailing diagnosing displaying dramatizing empathizing examining extracting formulating giving helping implementing informing installing interviewing judging lifting managing mentoring negotiating ordering perceiving planning presenting programming providing reading reconciling rehabilitating reporting



restoring selecting setting showing speaking symbolizing talking testing & proving treating understanding upgrading weighing addressing arbitrating attaining charting communicating conceptualizing controlling deciding detecting digging disproving drawing enforcing expanding filing founding quiding hypothesizing improving initiating instituting intuiting keeping listening manipulating modeling observing organizing

performing playing printing projecting publicizing realizing recording relating representing retrieving selling setting-up singing studying synergizing teaching training trouble-shooting understudying using winning administering arranging auditing checking compiling conducting coordinating defining determining directing dissecting driving establishing experimenting financing gathering handling

identifying improvising innovating instructing inventing leading logging mediating monitoring obtaining persuading predicating problem-solving promoting purchasing reasoning recruiting remembering researching reviewing sensing sewing sketching summarizing synthesizing team-building transcribing tutoring undertaking utilizing working



Next, list your skills according to these categories"

Physical Mental Dexterity Artistic Alone People Other

What trends can you identify?

What types of work come to mind that will optimize your skills AND give you joy?

What action are you willing to take to make your skills more integrated into your life?

If you'd like to benefit from my 20+ years of coaching and mentoring women to step out of uncertainty and into confidence, then you'll want to schedule your complimentary **Business Breakthrough Strategy Session** right now!

Act now so you don't miss this amazing opportunity – a \$350 value. It's yours free when you take action now!



Step into your uniqueness and get paid for it!